

PITNEY BOWES

To Whom It May Concern:

I have known Daryl Guberman professionally for the last 5 years. He is currently the Quality Control Manager at Modern Plastics located in Bridgeport Connecticut. Daryl has held that position for the time I've known him. Over that time, Daryl has been the consummate quality professional during every quality and processing interactions we've collaborated on. He has developed many creative solutions for all of our concerns at Pitney Bowes. Daryl is an expert at implementing Customer Requirements into Product Specifications and has always worked well with our Product Engineering personnel. He developed metrics, Process Quality Plans, identified and implemented activities to eliminate process/product issues, incorporated Six Sigma methodologies and tools to achieve product and project goals and placed the highest standards and efforts to Customer Satisfaction and Customer Retention. Daryl is also very adept at performing Internal and Supplier Audits, and working in a team environment.

Over the years I've dealt with Daryl, he has been involved from the embryonic through final stages of product design and manufacture, right through to P.B. final product with parts supplied from Modern Plastics. Daryl has always responded to all of our concerns in a timely manner, often making personal visits to Pitney Bowes to get a "hands-on feel" for the issue. He makes it a point to follow up until the problem is completely resolved. He has very strong written and verbal skills, and his communications with P.B. have always been clear and concise. One thing I appreciate as one of his customers, is that Daryl will often call, or e-mail me just to say "hello" and ask how things are going, even when there is no problem. Constant communication is definitely one of his strong points.

In my opinion, Daryl is a good leader, listener, motivator, manager, family man and overall – good person. His strong work ethic is also consistent, and he's always looking for more creative and efficient methods to perform work-related activities

Thank you,

Leonard E. Putzig

Quality Process Engineer

Pitney Bowes – PCO